



IS consultancy

The rapid pace of change and increasing specialisation within many industries means that the demand for highly regarded and credible consultants with proven expert skills and competencies is growing rapidly.

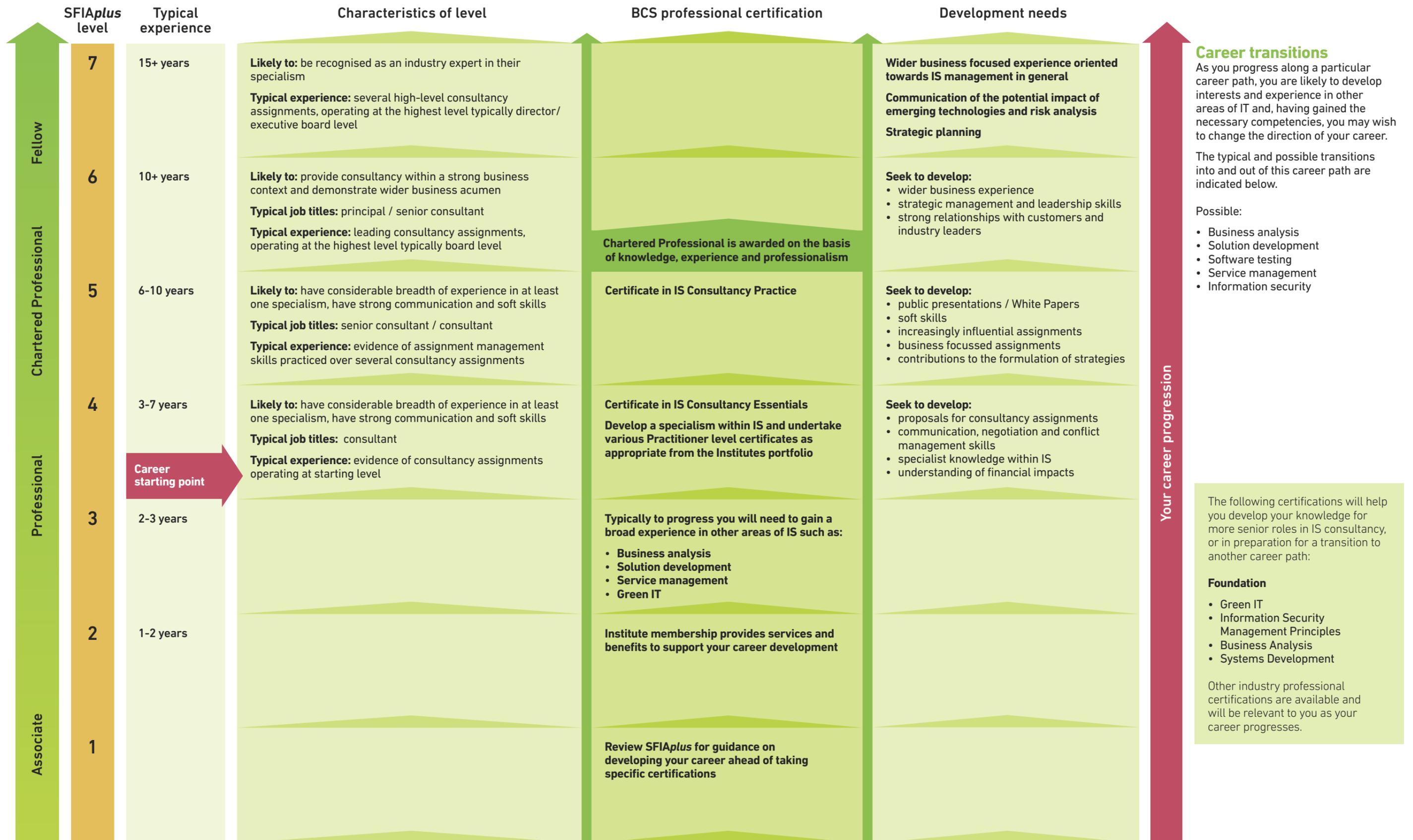
Consultancy requires the provision of expert advice, analysis and interpretation. A consultant must draw upon and apply their knowledge, skills and techniques to solve a business problem and meet required business needs.

IS consultancy expertise helps an organisation streamline current practices to save money, time, and effort and help focus resources on the right tasks.

www.bcs.org/isconsultancy

IS consultancy career path

This career path illustrates the potential career progression you can make in IS consultancy. It recognises the importance of certification and experience, and provides a high level alignment with SFIAPlus and the Institute's membership grades. This diagram summarises the characteristics and development needs that support your career in IS consultancy. For a more detailed career path visit www.bcs.org/isconsultancy



IS consultancy

Successful IS consultants are able to effectively adapt their critical business understanding and extensive knowledge to focus on resolving specific client issues. Our IS consultancy certification incorporates all the important consultancy skills and techniques an IS professional is likely to need now and in the future, including problem solving, communications and negotiation skills.

Certificate in IS consultancy practice

This advanced certificate is aimed at those who have well developed technical or business skills and need to operate in a consultative role to deliver IS services, provide expert advice and guidance on technical matters, and, in many cases, generate revenue from fees.

A comprehensive range of topics are covered, including:

- The structure of the IS/IT industry and the role of IS consulting
- Management of the client relationship
- Assignment structure, management and control
- Management of people and relationships
- Conducting a consulting assignment
- Managing the quality of consulting assignment

Candidates will be awarded the Certificate in IS Consultancy Essentials on successful completion of the 2 hour written examination. Candidates may then choose to take the oral examination and be awarded the Certificate in IS Consultancy Practice.

Higher Certificate in IS Consultancy Essentials
Certificate in IS Consultancy

It is highly recommended that all candidates undergo accredited training before sitting the certificate. However, if you have a minimum of three years consultancy practice experience you may wish to apply as a direct entrant (without undergoing accredited training).

THE BENEFITS

For IS consultants

- Validation of your knowledge of critical analytical concepts and the skills necessary to perform your role
- Learn the most up-to-date techniques, problem solving and interpersonal skills specific to IS consultants
- Increase your marketability and credibility with clients and employers
- Maximise your potential and enhance your earnings
- Learn alternative and creative ways of thinking
- Mapped directly to SFIA and SFIA^{plus} – highly relevant to your career path
- BCS membership available, supporting self-initiated professional development

For employers

- Provides support and valuable skills to business analysts and internal information systems consultants
- Ensure employees are working in line with industry best practice
- Knowledge can be instantly applied to improve current processes and working practices
- Aligned with SFIA^{plus} providing a clear development path
- Ability to provide improvements to profitability

For training providers

- Recognised by industry and relevant to career progression
- Significant links to other certifications from BCS such as business analysis and solution development
- Additional revenue from a growing customer base
- Access an international market already recognising certifications from the Institute

Find out more at
www.bcs.org/isconsultancy

About BCS, The Chartered Institute for IT

Our mission as BCS, The Chartered Institute for IT, is to enable the information society. We're championing the global IS/IT profession by giving practitioners the professional development and career support they deserve.

Through our extensive certifications and professional development portfolio, we continue to set professional standards and raise levels of competence and professionalism in the industry. As the professional body for IT, we've an unrivalled insight into the industry and are ideally placed to guide IT professionals through their career and provide employers with expertly trained employees that add real value to their business.

Become a BCS Accredited Training Partner

Throughout the global IT industry, organisations are increasingly relying upon the support of specialist IS consultants to help in all aspects of their business.

Don't miss out on this global opportunity. Become part of our international network of training providers and enjoy the benefits that the Institute's endorsement can bring to your business. You must be accredited by us to deliver our certifications so apply for accreditation today.

www.bcs.org/trainingpartner

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